

REQUEST FOR QUOTATION (RFQ)

RFQ Reference: RFQ/LTA2401-H

Date: 26 September 2024

SECTION 1: REQUEST FOR QUOTATION (RFQ) for the provision of Hotel Accommodation, Catering Service

International Organisation for Migration (IOM) kindly requests your quotation for the provision of services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This request letter

Section 2: RFQ Instructions and Data

Annex 1: Schedule of Requirements

Annex 2: Quotation Submission Form

Annex 3: Technical and Financial Offer

Annex 4: Vendor Information Sheet & UN Supplier Code of Conduct

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

Prepared by

Supply Chain Unit

SECTION 2: RFQ INSTRUCTIONS AND DATA

Deadline for the Submission of Quotation	26.10.2024 If any doubt exists as to the time zone in which the quotation should be submitted, refer to http://www.timeanddate.com/worldclock/ .
Method of Submission	<p>Quotations must be submitted as follows:</p> <p><input type="checkbox"/> E-tendering</p> <p><input checked="" type="checkbox"/> Email</p> <p><input checked="" type="checkbox"/> Courier / Hand delivery (sealed envelope)</p> <p><input type="checkbox"/> Other Click or tap here to enter text.</p> <p>Bid submission address: iomtehranprocurement@iom.int</p> <ul style="list-style-type: none"> File Format: pdf File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard. All files must be free of viruses and not corrupted. Max. File Size per transmission: 10Mb Mandatory subject of email: RFQ/LTA2401-H Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y". It is recommended that the entire Quotation be consolidated into as few attachments as possible. The proposer should receive an email acknowledging email receipt.
Cost of preparation of quotation	IOM shall not be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.
Supplier Code of Conduct	All prospective suppliers must read the UN Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN. The Code of Conduct, which includes principles on labour, human rights, environment and ethical conduct may be found at: Supplier Code of Conduct (ungm.org) .
Conflict of Interest	UN encourages every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to UN if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.
General Conditions of Contract	Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the IOM General Conditions of Contract for provision of goods/services/transportation/medical services available at https://www.iom.int/do-business-us-procurement .
Eligibility	Bidders shall have the legal capacity to enter into a binding contract with IOM and to deliver in the country, or through an authorized representative.
Currency of Quotation	Quotations shall be quoted in IRR
Duties and taxes	<p>The International Organization for Migration is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified below:</p> <p>All prices shall:</p> <p><input checked="" type="checkbox"/> be inclusive of VAT and other applicable indirect taxes.</p> <p><input type="checkbox"/> be exclusive of VAT and other applicable indirect taxes</p>
Language of quotation and documentation including	English - Persian

catalogues, instructions and operating manuals	
Documents to be submitted	<p>Bidders shall include the following documents in their quotation:</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Annex 2: Quotation Submission Form duly completed and signed <input checked="" type="checkbox"/> Annex 3: Technical and Financial Offer duly completed and signed and in accordance with the Schedule of Requirements in Annex 1 <input checked="" type="checkbox"/> Other (UN Supplier CoC, Vendor Form, Registration forms, TAX certificate, Banking proof)
Quotation validity period	Quotations shall remain valid for 90 days from the deadline for the Submission of Quotation.
Price variation	<p>No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.</p> <p>Updated price list to be communicated formally every quarter</p>
Partial Quotes	<ul style="list-style-type: none"> <input type="checkbox"/> Not permitted <input checked="" type="checkbox"/> Permitted <i>Based on availability of the type of rooms and facilities</i>
Payment Terms	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 100% within 30 days after receipt of goods, works and/or services and submission of payment documentation. <input type="checkbox"/> Other Click or tap here to enter text.
Contact Person for correspondence, notifications and clarifications	<p>Focal Person: IOM Tehran Procurement</p> <p>E-mail address: iomtehranprocurement@iom.int</p>
Clarifications	Requests for clarification from bidders will not be accepted any later than 7 days before the submission deadline. Responses to request for clarification will be communicated through email by 21 October 2024
Evaluation method	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> The contract will be awarded to the lowest price substantially compliant offer <input type="checkbox"/> Other Click or tap here to enter text.
Evaluation criteria	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> Full compliance with all requirements as specified in Annex 1 <input checked="" type="checkbox"/> Full acceptance of the General Conditions of Contract <input type="checkbox"/> Comprehensiveness of after-sales services <input type="checkbox"/> Earliest Delivery /shortest lead time <input type="checkbox"/> Others (<i>for ex, environmental criteria/considerations, etc</i>)
Right not to accept any quotation	IOM is not bound to accept any quotation, nor award a contract or Purchase Order
Type of Contract to be awarded	Long Term Agreement
Expected date for contract award.	10 November 2024
Policies and procedures	This RFQ is conducted in accordance with Policies and Procedures of IOM
UNGM registration	<p>IOM is encouraging all suppliers to register at the United Nations Global Marketplace (UNGM) website at www.ungm.org. The Bidder may still submit a quotation even if not registered with the UNGM, however, if the Bidder is selected for Contract award of USD 100,000 and above, the Bidder is recommended to register on the UNGM prior to contract signature. For vendors who do not have the technical means to register in UNGM, the UNGM has implemented an assisted vendor registration functionality that allows IOM procurement personnel to add local vendors to the UNGM.</p>

ANNEX 1: SCHEDULE OF REQUIREMENTS

Description of Services

IOM requests prospective Service Providers (Hotels) to submit their best priced proposals (corporate and United Nations rates) for providing different Meeting and Accommodation Facilities and Catering Services (the “Services”) in relation to IOM activities associated with accommodating beneficiaries, conducting events, workshops, etc.) with due consideration to the following requirements:

1. Average turnover of 2000 nights per year
2. Average turnover of 5000 meals per year
3. Average turnover of 3 workshop/conference per year
4. Daily cleaning service
5. Availability of drinking water in rooms
6. Availability of towels and common toiletries (toothpaste, toothbrush, shampoo and soap)
7. Availability of laundry services (if requested)
8. Disability Inclusion
9. No fee cancellation policy with 24hours prior notice

The categories for the accommodation and meeting package are found in the table below.

No.	Description	Qty.	Unit Measure	requirements
1	Accommodation for Single Standard Room Bed and Breakfast (open buffet breakfast)	1	Per Room / Per Day	Minimum acceptable size: 18sqm
2	Accommodation for Double Room Bed and Breakfast (open buffet breakfast)	1	Per Room / Per Day	Minimum acceptable size: 25sqm
3	Accommodation for 3bedded Room Bed and Breakfast (open buffet breakfast)	1	Per Person / Per Day	Minimum acceptable size: 30sqm
4	Meeting Room (Full Day) (up to 50 pax - Without coffee breaks and lunch)	1	Per Room / Per Day	Capacity up to 50
5	Meeting Room (Full Day) (from 50 to 100 pax Without coffee breaks and lunch)	1	Per Room / Per Day	Capacity up to 100
6	Extra Coffee Break (tea, coffee, fresh drinks, pastries, water, etc.)	1	Per Person / Per Break	Set menu

Set menu for Catering Packages:

<i>No.</i>	<i>Description</i>	<i>Qty.</i>	<i>Unit Measure</i>
Set menu No.1	Lunch/Dinner Buffet Minimum 2 kinds of salad 2 kinds of soup Steamed Rice Vegetable mixed Rice Chicken & Koobideh Kabab Vegetarian Dish Minimum 2 kinds of Stew (Gheymeh, Fesenjoon, Ghormeh Sabzi) 1 Fish dish Minimum 2 kinds of Desserts Seasonal fruits 1 Soft Drink & 1 Mineral Water	1	Per Person
Set menu No.2	Plate service Steamed Rice & Stew (Gheymeh) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.3	Plate service Steamed Rice & Stew (Fesenjoon/Ghormeh) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.4	Plate service Steamed Rice & chicken Kabab (minimum 250gr) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.5	Plate service Steamed Rice & Koobideh Kabab (minimum 300gr) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.6	Plate service Steamed mixed Rice with vegetables/meat (Loobia Polo, Adas Polo) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.7	Plate service Steamed mixed Rice with chicken (Tahchin /zereshk polo morgh) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.8	Plate service Steamed Pasta with meat (Makarani) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.9	Plate service Vegetarian Dish 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person

Set menu No.10	Plate service Chicken nuggets and vegetables with rice 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.11	Plate service Steamed Rice with Fish 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.12	Hamburger and French fries 1 soft Drink and 1 mineral water Desert of seasonable vegetables	1	Per Person
Set menu No.13	Refreshment Tea, coffee, cake/pastry, mineral water	1	Per Person
Set menu No.14	Refreshment Tea, coffee, cake/pastry, mineral water, Juice or fruits	1	Per Person
Set menu No.15	Refreshment Tea, coffee, cake/pastry, mineral water, Juice or fruits, finger food	1	Per Person
Set menu No.16	Soup/ Ash Juice and mineral water	1	Per Person

ANNEX 2: QUOTATION SUBMISSION FORM

Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	RFQ-LTA2401-H	Date: Click or tap to enter a date.

VENDOR INFORMATION SHEET¹

Annex 4

BIDDER'S DECLARATION OF CONFORMITY²

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I hereby represent and warrant that neither the Supplier, nor any person having powers of representation, decision-making or control over it or any member of its administrative, management or supervisory body, has been the subject of a final judgement or final administrative decision for one of the following reasons: bankruptcy, insolvency or winding-up procedures; breach of obligations relating to the payment of taxes or social security contributions; grave professional misconduct, including misrepresentation, fraud; corruption; conduct related to a criminal organisation; money laundering or terrorist financing; terrorist offences or offences linked to terrorist activities; child labour and other trafficking in human beings, any discriminatory or exploitative practice, or any practice that is inconsistent with the rights set forth in the Convention on the Rights of the Child or other prohibited practices; irregularity; creating or being a shell company.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier is financially sound and duly licensed.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier has adequate human resources, equipment, competence, expertise and skills necessary to complete the contract fully and satisfactorily, within the stipulated completion period and in accordance with the relevant terms and conditions.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier complies with all applicable laws, ordinances, rules and regulations.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier will in all circumstances act in the best interests of IOM.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that no official of IOM or any third party has received from, will be offered by, or will receive from the Supplier any direct or indirect benefit arising from the contract.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier has not misrepresented or concealed any material facts during the contracting process.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier will respect the legal status, privileges and immunities of IOM as an intergovernmental organization.

¹ [Vendor Information Sheet.xlsx](#)

² This form is mandatory to fill in and sign by every vendor who submits quotation

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that neither the Supplier nor any persons having powers of representation, decision-making or control over the Supplier or any member of its administrative, management or supervisory body are included in the most recent Consolidated United Nations Security Council Sanctions List (the "UN Sanctions List") or are the subject of any sanctions or other temporary suspension. The Supplier will immediately disclose to IOM if it or they become subject to any sanction or temporary suspension.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier does not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the UN Sanctions List and any other applicable anti-terrorism legislation.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that, the Supplier will apply the highest ethical standards, the principles of efficiency and economy, equal opportunity, open competition and transparency, and will avoid any conflict of interest.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I further represent and warrant that the Supplier undertakes to comply with the Code of Conduct, available at https://www.ungm.org/Public/CodeOfConduct .
<input type="checkbox"/>	<input type="checkbox"/>	It is the responsibility of the Supplier to inform IOM immediately of any change to the information provided in this Declaration.
<input type="checkbox"/>	<input type="checkbox"/>	On behalf of the Supplier, I certify that I am duly authorized to sign this Declaration and on behalf of the Supplier I agree to abide by the terms of this Declaration for the duration of any contract entered into between the Supplier and IOM.
<input type="checkbox"/>	<input type="checkbox"/>	IOM reserves the right to terminate any contract between IOM and the Supplier, with immediate effect and without liability, in the event of any misrepresentation made by the Supplier in this Declaration.

Signature: _____

Name: Click or tap here to enter text.

Title: Click or tap here to enter text.

Date: Click or tap to enter a date.

ANNEX 3: TECHNICAL AND FINANCIAL OFFER – SERVICES

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	RFQLTA2401-H	Date: Click or tap to enter a date.

Technical Offer

Please Provide the following:

3.1 Administrative Documents:

- ii. Chamber of commerce / Business license
- iii. Official gazette /registration documents
- iii. Taxation cards / tax certificates

3.2 Hotel facilities and background:

- A brief description of your hotel background and capacity
- Team composition and CVs of key personnel
- List of Room facilities
- List of Hotel facilities and services including workshop/conference venue, pool, gym, taxi service, airport shuttle, etc.

Note: A technical evaluation/visit to be conducted by an appointed team after RFQ submission.

Financial Offer

Currency of Quotation: IRR

Note: In the event of a price increase, the Service Provider may submit a written request to IOM to increase some or all price rates of the service based on the price index set by the government, together with the supporting documents showing that the service provider has incurred an increase in its actual cost. The acceptance of the supporting documents, including the price index, to demonstrate actual increases in cost shall be IOM's sole discretion. Should the price increase be accepted, the parties shall sign an amendment to the agreement.

Accommodation:

No.	Description	Qty.	Unit Measure	Price (IRR) Quarter 1	Price (IRR) Quarter 2	Price (IRR) Quarter 3	Price (IRR) Quarter 4
1	Accommodation for Single Standard Room Bed and Breakfast (open buffet breakfast)	1	Per Room / Per Day				
2	Accommodation for Double Room Bed and Breakfast (open buffet breakfast)	1	Per Room / Per Day				
3	Accommodation for 3bedded Room Bed and Breakfast (open buffet breakfast)	1	Per Person / Per Day				
4	Extra Bed (open buffet breakfast)	1	Per Person / Per Day				
5	Meeting Room (Full Day) (up to 50 pax - Without coffee breaks and lunch)	1	Per Room / Per Day				
6	Meeting Room (Full Day) (from 50 to 100 pax Without coffee breaks and lunch)	1	Per Room / Per Day				

****Note: Tax to be mentioned separately**

Catering:

No.	Description	Unit Measure	Price for Quarter 1	Price for Quarter 2	Price for Quarter 3	Price for Quarter 4
Set menu No.1	Lunch/Dinner Buffet Minimum 2 kinds of salad 2 kinds of soup Steamed Rice Vegetable mixed Rice Chicken & Koobideh Kabab Vegetarian Dish Minimum 2 kinds of Stew (Gheymeh, Fesenjoon, Ghorme Sabzi) 1 Fish dish Minimum 2 kinds of Desserts Seasonal fruits 1 Soft Drink & 1 Mineral Water	Per Person				
Set menu No.2	Plate service Steamed Rice & Stew (Gheymeh) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.3	Plate service Steamed Rice & Stew (Fesenjoon/Ghormeh) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.4	Plate service Steamed Rice & chicken Kabab (minimum 250gr) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.5	Plate service Steamed Rice & Koobideh Kabab (minimum 300gr) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.6	Plate service Steamed mixed Rice with vegetables/meat (Loobia Polo, Adas Polo) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.7	Plate service Steamed mixed Rice with chicken (Tahchin /zereshk polo morgh) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.8	Plate service Steamed Pasta with meat (Makarani) 1 soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				

Set menu No.9	Plate service Vegetarian Dish 1 Soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.10	Plate service Chicken nuggets and vegetables with rice 1 Soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.11	Plate service Steamed Rice with Fish 1 soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.12	Hamburger and French fries 1 Soft Drink and 1 mineral water Desert of seasonable vegetables	Per Person				
Set menu No.13	Refreshment Tea, coffee, cake/pastry, mineral water	Per Person				
Set menu No.14	Refreshment Tea, coffee, cake/pastry, mineral water, Juice or fruits	Per Person				
Set menu No.15	Refreshment Tea, coffee, cake/pastry, mineral water, Juice or fruits, finger food	Per Person				
Set menu No.16	Soup/ Ash Juice and mineral water	Per Person				

*Note: Food to be provided in line with high quality and maximum hygiene standards.

**Note: Tax to be mentioned separately

***Note: Prices to be quoted in IRR

Compliance with Requirements

	You Responses		
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal
Delivery Lead Time	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Validity of Quotation	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Other requirements [pls. specify]	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.	
<p><i>Exact name and address of company</i></p> <p>Company Name: Click or tap here to enter text.</p> <p>Address: Click or tap here to enter text.</p> <p>Click or tap here to enter text.</p> <p>Phone No.: Click or tap here to enter text.</p> <p>Email Address: Click or tap here to enter text.</p>	<p>Authorized Signature:</p> <p>Date: Click or tap here to enter text.</p> <p>Name: Click or tap here to enter text.</p> <p>Functional Title of Authorised Signatory: Click or tap here to enter text.</p> <p>Email Address: Click or tap here to enter text.</p>